

Our Customers

Aurora Laundry Services/ Crothall

Oak Creek, WI

On June 27, 2011 a new healthcare laundry plant opened in the Milwaukee area – Aurora Laundry Services/Crothall. Aurora processes work for 15 hospitals and a great many affiliated clinics. This 85,000 SF LEED Certified Plant was designed and built by Arco Murray Laundry Division and came in ahead of schedule and on budget. The centerpiece of this seamless plant are three Milnor 8 module PulseFlow Continuous Batch Washers (CBW) each producing 150# linen about every three minutes. These remarkable systems use about .5 gallons per pound processes. Linens pass through one of two Milnor single stage presses or a Milnor centrifugal extractor then on to 12 double batch Milnor dryers. Chicago PowerHouse gas heated thermal ironers supported by Chicago Edge feeders and Chicago Skyline folders process flatwork efficiently and rapidly. Chicago Air Chicago folders and Mini Skylines process dry goods. A highly automated soiled sort, soiled and clean sling rail system by ETECH moves linens seemingly effortlessly throughout the plant. Softrol collects production data and helps standardize the production goals and paces employees. TEA Thermal Engineering of Arizona designed and installed the water heating and storage systems.



Greg Mlinar, Plant Manager (left) and Jon Karll, The Minnesota Chemical Co.

Chicago stacker/counter/conveyors move goods to central conveyors which take linens to cart make up.



Milnor Pulse Flow

Greg Mlinar, Plant Manager, is proud of the plant and his highly productive employees. The plant is almost double the SF of the old plant, it has far greater capacity, yet Greg produces the work with fewer FTEs than at the old plant. The plant was built by Arco Murray, Pellerin Milnor Laundry Machinery Sales Company, Herb Fitzgerald Company, Pellerin Milnor and Chicago Dryer. Crothall is a Minnesota Chemical company supply customer. Jon Karll of The Minnesota Chemical Co. is our WI representative. Congratulations on a great idea well executed. Read more about this innovative laundry at <http://www.crothall.com/celebrations/2011/09/features/innovation-custom-built-for-our-customers/>



Dry Cleaners

PSR POWERED SPOT REMOVER

Albatross® Powder Spot Remover is a highly absorbent white powder spray which actually lifts the spots from fabric so that they can be brushed away. **It is effective on all fabrics including silk, taffeta, cotton, wool, polyester, acetate and blends.** Albatross® Powder Spot Remover can be used to lift rings off fabrics, which may have been left by a liquid cleaner. **Powder Spot Remover does not contain any chlorinated solvents.**

\$10.00 per 12.3 oz. can



2285 HAMPDEN AVE.
ST. PAUL, MN 55114
651-646-7521
TOLL FREE: 1-800-328-5689
FAX: 651-649-1101

SERVICE & PARTS FAX:
651-646-7206

13636 CARMEN AVENUE, SUITE 4
MENOMONEE FALLS, WI 53051
262-781-8630

WAVERLY, IA
319-352-4338

Equipment Department Manager: Mike Baker
Service Manager and Equipment Coordinator: Jim Garcia

Equipment Sales: Terry Anderson, Daniel Baker, John Danielson, Denny Franson, Mark O'Connell, Mike Tungsveick

Service Engineers: Dan Elstad, Ed Jensen, Andy Putnam, Chad Reisinger, Steve Reuscher, Denny Storelee
Supply Department Manager: Stephen Baker
Supply Sales: Jon Karll, John Sandretto, John Sullivan, James Baker
City Desk: James Baker
Parts: Barbara Swanson, Manager; Al Langevin, Assistant

Warehouse: Bruce Edwards, Patrick Reed, Mike Tischler
Purchasing/Accounts Payable: Chris Schiefelbein
Front Office: Anita Skinner
Accounts Receivable/Credit: Liz Douglas
Controller: Kwen Johnson



Ceiling Mount



SonicAire by Integrated Environmental Solutions SonicAire™ Fans: Proven New Approach to Control Combustible Dust

(Winston-Salem, NC) Integrated Environmental Solutions (IES) has innovated a line of SonicAire fans that have successfully controlled hazardous dust and lint in facilities throughout North America and in South America and Asia.

The fans, using IES's Clean Fan Technology, can be easily installed with the highest levels of customization. SonicAire fans clean by using high velocity and mass airflow to prevent combustible particles from accumulating.

"We set out to manufacture an affordable fan that would virtually eliminate the risk of combustible dust fire hazards," stated IES President Brad Carr. "We are grateful that so many companies – including Cintas and Georgia-Pacific – have partnered with us to make to provide safer, cleaner plants."



Portable



James Baker began his career with MCC in May of 2008 helping customers and processing orders on our Supply

City Desk. Today James divides his time between his duties on the City Desk and making sales calls on customers in Iowa. James enjoys his interactions with customers and has worked hard to acquire product knowledge that will bring value to his customers. A fourth generation of the Baker Family working at MCC, James also has had a role in developing and transmitting various forms of electronic outreach to the MCC customer base.



John Sullivan has been selling supplies for MCC since 1994. Beginning in outstate Minnesota,

John now services customers in the Twin Cities as well as in Southwestern Minnesota and Western Wisconsin. John is a legacy MCC employee. His dad, Mike Sullivan, sold supplies for MCC for over 40 years.



John Sandretto began his MCC career in 2001 at the city desk. As his product knowledge grew, John

gradually transitioned from the city desk to full time supply sales. Today John calls on customers in the Twin Cities, Western Minnesota, North Dakota and Northern Iowa. John is active in coaching his children in youth hockey and baseball.



Jon Karll began his MCC career in 2005. Jon resides in Appleton, WI and calls on customers throughout Eastern

and Central Wisconsin. Jon has worked diligently acquiring products and industry knowledge as well as many new customers. Jon also keeps busy as a family man. He and his wife are the proud parents of two children. Oh, by the way, Jon is a true "green and gold" Packer fan.

MCC SUPPLY SALES STAFF

If you need to speak with a MCC supply salesperson, just call and ask for John or (James)! John Sullivan, John Sandretto, Jon Karll and James Baker are ready to serve you by providing excellent products coupled with current industry expertise.



RinSave™ is a revolutionary feature built into all Milnor V-Series washer-extractors. We can't give away all our secrets. But we can tell you that RinSave eliminates the need for excessive rinse and intermediate extract steps.

Save from \$1,300 per year for a 40# washer to \$3,500 per year for a 160# washer running light soil. Ask us for the savings chart.

**Save water.
Save energy.
Save labor.**

Save money.



Equipment

NEW WASHER/EXTRACTORS IN STOCK

- MILNOR 30015T5E, 40#, 4 PROGRAM, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/1 or 3LIST \$10,195
- MILNOR 30015T5X, 40#, EP EXPRESS, MICRO, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/3LIST \$11,395
- MILNOR 30015V75, 40# EP PLUS, MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, 7 SPEEDS, 208/240/60/3LIST \$11,945
- MILNOR 30022T5E, 60#, 4 PROGRAM, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/3LIST \$10,525
- MILNOR 30022T5X, 60#, EP EXPRESS MICRO, LIQ SUP, INVERTER DRIVE, 3 SPEEDS, 208/240/60/3LIST \$11,695
- MILNOR 30022V6J, 60#, EP PLUS MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, RINSAVE, 7 SPEEDS, 208/240/60/3LIST \$12,825
- MILNOR 36021V5J, 80#, EP PLUS MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, RINSAVE, 7 SPEEDS, 208/240/60/3LIST \$18,895
- 1— MILNOR 36026V5J, 100# EP PLUS, MICRO, TEMP CONTROL, LIQ SUP, INVERTER DRIVE, RINSAVE, 7 SPEEDS, 208/240/60/3.....LIST \$21,445

NEW DRYERS

- HUEBSCH HT050NQT, 50# GAS, DUAL DIGITAL TIMERS, 120/61/1LIST \$4,079
- HUEBSCH HT055NQT, 50# GAS, DUAL DIGITAL TIMERS, SLIMLINE, FITSH THROUGH 36" DOOR, 120/60/1LIST \$4,230
- HUEBSCH HT075NQT, 75# GAS, DUAL DIGITAL TIMERS, 120/61/1LIST \$4,589
- HUEBSCHHT075NRQ, 75# GAS, DUAL TIGIAL TIMERS, REVERSING, 208/60/3LIST \$5,439

IN STOCK COIN MACHINES IN MN

(INCLUDES INCOMING FREIGHT)

- 1— HUEBSCH HFGX9WF1102, HOMESTYLE NATURAL GAS HEATED COIN-OP DRYER, 120/60/1 2008. COIN BOX AND COIN DROP INCLUDED. LIST PRICE: \$1,125SPECIAL \$650.00
- 1— SPEED QUEEN STT45NBC COIN STACK 45# GAS DRYER, WHITE, 208/240/60/1.....SPECIAL \$ 5,765.00
- 1— SPEED QUEEN SCN40LC2OU1001 COIN 40# QUANTUM GOLD, 2 SPEED WASHER EXTRACTOR 208/240/60/3SPECIAL \$ 5,170.00

LIST AT TIME OF PRINTING. EQUIPMENT IS LOCATED IN OUR ST. PAUL WAREHOUSE (MN), MILWAUKEE (WI) OR WAVERLY (IA). PRICING FOR USED EQUIPMENT IS FOB OUR WAREHOUSE. PRICING FOR NEW EQUIPMENT IS FOB MANUFACTURERS - FREIGHT IS ADDITIONAL. FOR NEW EQUIPMENT, LIST PRICE IS A GOOD APPROXIMATION OF FINAL DELIVERED PRICE WITH DISCOUNT ALLOWED, FREIGHT, DELIVERY AND WARRANTY ADDED BACK.



From Left: Jim Garcia, Service Manager, Barb Swanson, Parts Manager welcome Al Langevin to Service and Parts.

Minnesota Chemical Company Service and Parts

We welcome Al Langevin back to The Minnesota Chemical Co. Al is supporting service and parts on the phones again. He is a former school teacher so you KNOW he will get your order right. Also Al sold RV's part time while he was a teacher. He works 10:00 to 2:00 each day and fills in full days when needed.

When you call in for parts, Al reminds you to please have your model, serial number and voltage at hand. We have thousands of machines operating in care facilities, hotels, schools, coin laundries and plants in five states – we want to be sure we get you the correct parts for your machines. We stock parts for Milnor, Huebsch, Speed Queen, Chicago Dryer and many other brands. Call us – we will find the parts you need.



Coin Laundries

Communicate with your customers in a clear and professional way by displaying quality hi impact plastic signage from Vend Rite. Signs come in various sizes and are available in English and Spanish. Pricing from \$10.95 each

Dry Cleaners



HCS Compact

Make sure your next machine is a Columbia!

Time to go green to save with Hydrocarbon, Green Earth or other alternative solvent.

The HCS Compact Hydrocarbon bath/still machine has a small package, true bath cleaning, fast still and a very attractive price.

Only Columbia offers all possibilities: no immersion, bath still, tandem and Hydrocarbon dryers – all with Fast Dry technology. Let us size you today so you can start saving money on solvent and disposal costs.



Buffalo Cleaners: John Boike, Denny Franson and Ron Ernesti with a new Columbia hydrocarbon machine



Sure we can fix them! Denny Storelee, Service Tech

ASK YOUR SALESMAN FOR THE ARTICLE "HOW DOES IPURA CLEAN" FOR MORE IDEAS ON HOW YOU CAN CLEAN EFFICIENTLY AND COST EFFECTIVELY!

Updated MCC Website

We are pleased to announce and offer to our customers an updated MCC website! The address is the same at www.minnesotachemical.com, but you will find a brighter look and enhanced offerings of MCC's products and services. In addition, there are many more live links to manufacturers web sites, links to video demonstration of equipment, articles about Industry information and trends, a calendar of MCC and industry association events as well as our current monthly bulletin and an archive of past monthly bulletins. So, give it a click and let us know what you think.

The Minnesota Chemical Co.
Laundry and Dry Cleaning
Supplies, Equipment, Parts and Service
1-800-328-5689

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MCC Monthly Bulletin
Click below to see the latest information and products from MCC.
January 2012
Enter your email address below to stay up-to-date on industry news, specials and more...
Sign up for our Monthly Bulletin
View MCC Bulletin Archives

Industry Info
DLI introduces free web page creation for members
Laundry Safety - Avoid Driver Fees
Dry Cleaners brand and upgrade your image
View All Posts

Upcoming MCC Events
Exceeding This Spring: Minnesota Chemical Co. Can Win and Service School in St. Paul and Milwaukee.
View and Calendar of All Events

The MCC Advantage
HIQ Labeling Adds Efficiency
Lyngblomsten Laundry of St. Paul, Minnesota recently upgraded to a new Thermopatch HIQ residential garment labeling system.
HIQ provides easy retrieval when additional labels need to be made, and the new printer further reduces labor by printing six inches of labels per second.

Welcome
We are a Midwestern leader in laundry and dry cleaning equipment and supplies.
Customers of all sizes rely on us for high return-on-investment (ROI) and total customer care approach.

- Consulting to identify your best product/technology mix
- Supply sales, delivery and support
- Equipment sales, installation and service
- Financing and leasing options
- Account and financial management
- Live customer service

Products
Equipment Increase efficiency and productivity with preferred lines of laundry and dry cleaning technology.
Parts and Service We promise trouble free operations and superb customer service.
Supplies Daily delivery of brand name, eco-friendly cleaning products and tools.

Experts in Your Field

- Health Care**: Clean linens and clothing for staff, patients and residents. Hospitals • Nursing Homes • Assisted Living. **Equipment / Supplies**
- Hospitality**: Receive glowing guest reviews. Hotels • Country Clubs • Caterers • Party Rental. **Equipment / Supplies**
- Commercial Laundry**: Full service equipment and supplies. Industrial • Rental • Co-op. **Equipment / Supplies**
- Spa/Salon**: Enhance your customer experience. Day Spas • Nail Spas • Hair & Nail • Salons. **Equipment / Supplies**
- Dry Cleaning**: Equipment & supplies for all solvents & processes. Corporate • Institutional • Mid-Size • Small Business. **Equipment / Supplies**
- Coin Laundry**: Rely on smooth, profitable operations. Vended Coin Laundry • Apartment • Guest Laundry. **Equipment / Supplies**
- Athletics**: A winning team image. High School • Collegiate • Professional • Club Sports. **Equipment / Supplies**
- Corrections**: Specifically designed to meet security needs. Jail • Prison • Secure Facility. **Equipment / Supplies**
- Fire/Emergency Restoration**: Restore valuable gear and meet compliance standards. Federal • State • County • Municipal. **Equipment / Supplies**
- Party Rental**: Catering, crisp linens and sparkling tableware. **Equipment / Supplies**

2012 EVENTS CALENDAR

- February 14** International Executive Housekeepers MN Chapter Meeting TBA
Kristy Anderson admin@iehamn.com | 763-442-7105
<http://www.iehamn.com/index.html>
- February 21** International Executive Housekeepers "Packer Valley" WI, Lutheran Home Oshkosh, <http://www.packervalleychapter.com/> contact Sandy Smith ssmith@bethany-manitowoc.org 920-684-9620
- March 2-4** Wisconsin Fabricare Institute Winter Convention, Heidel House, Green Lake, WI <http://www.wiscleaners.com/>
- March 8** International Executive Housekeepers MN Social TBA Kristy Anderson admin@iehamn.com | 763-442-7105
<http://www.iehamn.com/index.html>
- March 20** International Executive Housekeepers "Packer Valley" WI, Aurora Bay Care, Green Bay, WI <http://www.packervalleychapter.com/> contact Sandy Smith ssmith@bethany-manitowoc.org 920-684-9620
- March 29** Minnesota Cleaners Association Training Seminar and Annual Meeting. Location TBD, Contact Drenda.Wendell@minnesotadrycleaners.org
- April 10** International Executive Housekeepers MN Chapter Meeting and Elections TBA Kristy Anderson admin@iehamn.com 763-442-7105
- April 11-13** International Executive Housekeepers "Packer Valley" WI, Packer Valley Twister, wintergreen Resort, WI Dells, WI <http://www.packervalleychapter.com/> contact Sandy Smith ssmith@bethany-manitowoc.org 920-684-9620
- Sept. 25, 26** UMV ALM Fall Educational Seminar, Kahler Hotel, Rochester, MN Contact: kotek.donald@mayo.edu